



**ROBIN G. WILSON, MAI**  
REAL ESTATE APPRAISER AND CONSULTANT

15698 Terren Court, Grass Valley, CA 95949  
(530) 274-1414

*robin@theblackwellgroup.org*

**Robin G. Wilson, MAI** is a Partner and Senior Appraiser of The Blackwell Group, an appraisal firm with offices in Southern and Northern California. She has been actively engaged in all types of real estate appraisal, (commercial, industrial, residential, and vacant land) since 1980. Ms. Wilson graduated with honors from California Polytechnic State University at San Luis Obispo with a Bachelor of Arts degree in English. She has earned the MAI Designation from the Appraisal Institute, and has served on the Appraisal Institute's National Ethics Review and Counsel Committee.

### **ASSOCIATION MEMBERSHIPS**

Member Appraisal Institute, MAI #10,655  
California OREA Certification # AG007707

### **EXPERIENCE**

**PARTNER**, The Blackwell Group, a state-wide independent appraisal firm, since 1980, performing a variety of narrative and form appraisal reports on commercial, industrial, residential properties and vacant land.

**REAL ESTATE LOAN OFFICER**, Cerritos Valley Bank. 1978-1979

### **APPRAISAL EDUCATION**

#### **American Institute of Real Estate Appraisers**

Real Estate Appraisal Principles, 1A1  
Residential Valuation, 8-2  
Basic Valuation Procedures, 1A2  
Capitalization Theory & Techniques, PARTS A & B  
Case Studies in Real Estate Valuation, 2-1

#### **Appraisal Institute**

Narrative Report Writing, 2-2  
Standards of Professional Practice/USPAP, SPP- 1985, 1991, 1997, Updates 2000, 2007

#### **Seminars Attended**

Condominium Seminar (SREA); Marshall & Swift Computerized Cost Seminar; Computerized Appraising Seminar (SREA); Persuasive Writing Style (A.I.); Narrative Report Generation (A.I.); Discounted Cash Flow Seminar (A.I.); Shopping Center Seminar (A.I.); Time Management Seminar (A.I.); Americans with Disabilities Act Seminar (A.I.); FIRREA Seminar (ASA); Operating Expense Seminar (A.I.); Comprehensive Examination Seminar (A.I.); HUD Reporting Practices and Appraisal Techniques Training Workshop (A.I.) Federal and State Regulations, (A.I.); Appraiser Technology Workshop, (A.I.); Eminent Domain (A.I.); Logic and Critical Reasoning of Report Writing (ASA); Public Interest Value (A.I.), Econometrics (A.I.), Business Valuation & Partial Interests (A.I.). Demand Analysis (VAL 2000); Technology Forum (VAL 2000); Mock Condemnation Trial (VAL 2000.) Going Concern (ASA); Environmental Problems and their Effect on Value (MBAS); Adjustments, the Good, the Bad and the Ugly, (CATA), Market Trends 2000, 2006; 2007; Special Use Properties; USPAP Update 2000, 2007 & 2009; Business Practices and Ethics (AI); MBAS 2006; CATA 2006, 2007, Graphs & Statistics (AI); Summer Seminar, AI 2006, 2007, 2008; 2009, 2010 Economic Forecast; FHA Appraising (AI); Eminent Domain Seminar – CLE International 11/2009; Business Practices & Ethics 5/2010; ARM202 Real Property Appraisal Review & Management (1/2011); General Appraisal Curriculum 5/2011.

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